



MD/DC Damage Prevention Committee

Kevin Woolbright, Chairman
Mark Hamrick, Vice Chairman
Susan Sullivan, Secretary

Minutes of the meeting for September 27, 2022
Hybrid Meeting hosted by Miss Utility in Hanover, MD
Prepared by Susan Sullivan

CALL TO ORDER AND INTRODUCTIONS

Chairman Kevin Woolbright called the regular monthly meeting to order at 9:30 AM via Zoom. There were twenty-nine (29) virtual attendees and nine (9) onsite attendees.

APPROVAL OF MINUTES

A motion to approve the August 23, 2022, was made by Lenny Corbin (Gray & Son) and seconded by Jesus Cruz (CW & Sons). The motion carried by approval.

The approved meeting minutes will be posted at <https://www.missutility.net/excavators/>.

OLD BUSINESS

No old business to report.

NEW BUSINESS

No new business to report.

OPEN DISCUSSION

Becky Mellinger (Childs Landscaping) asked about a contact for the US National Park Service after explaining that DDOT said they were not responsible for locating streetlights within the National Park Service territory. Sean Paris (Fort Myer Construction) suggested that Becky reach out to the Architect of the Capital at 202-228-1793. Jesus Cruz (CW & Sons) shared that he has found the National Park Service uncooperative and uses private locates, when necessary, within the National Park Service territory.

Shelly Welling (Gray & Son) applauded BGE's Damage Prevention Hotline @ 410-470-6200. Marc Haines (BGE) followed up by explaining that this number bypasses BGE's customer service call center providing quicker damage prevention access to callers. This number, however, is not for emergencies.

MISS UTILITY CALL CENTER

- Updates
 - No updates to report.

- ITICnxt Virtual Training
 - WSMD/DC: October 6
 - DE/ESMD: October 21

- Dashboard Reporting: Susan Sullivan (Miss Utility) provided ticket volume data for the month of August 2022.
 - Inbound ticket volume: 86,819 a monthly decrease of 6.856% compared to 2021
 - Outbound volume: 451,724 a year-to-date decrease of 26.003% compared to 2021

- Damage Reporting: Susan Sullivan provided YTD data through August 2022 of reported damages in MD/DC.
 - 605 utility damages (142 mains and 463 services)
 - 30.58% due to no call or valid ticket
 - 33.39% due to hitting a marked line
 - 28.76% due to incorrect locate marks
 - 7.27% due to other root causes

MARYLAND AUTHORITY | Jim Barron, Executive Director
 No Maryland Authority update to report.

COMMITTEE REPORTS

2022 GCDPTC UPDATE | Matt Ruddo, Chairman (OCC)

- Conference dates: October 25th -28th at Ocean City’s Fontainebleau Resort
- Keynote Speaker: Spencer Beach
- Exhibit Hall is full.
- Last day for booking a room via the Conference Registration is October 7th. After this date, folks must secure lodging on their own.
- For more information, please visit www.missutilityconference.com.

The next planning committee meeting is TBA.

MD/DC SUBSCRIBERS COMMITTEE & BOARD OF DIRECTORS | Scott Brown, Chairman

- Next meeting is scheduled for October 13, 2022

DAMAGE PREVENTION AND SAFETY COMMITTEE

Kevin Woolbright, Chairman | Mark Hamrick Co-Chair

- Training - Coordinator, Susan Sullivan (Miss Utility)
 - DPT Upcoming:
 - October 7- Onsite @ Miss Utility Call Center
 - November 4 – VDPT
 - November 9 – City of Aberdeen
 - November 18 – VDPT in Spanish
 - DPT Completed:
 - August 30 – Onsite @ Precision Utility Construction
 - September 8 – Onsite @ Lanham Construction (Spanish)

- September 9 - VDPT
- September 12 – Onsite @ Sagres Construction

Onsite and Spanish Damage Prevention Training is available. Please reach out to Susan for more information.

➤ Miss Utility Facebook

Please visit www.facebook.com/missutilityofmd/ for dig safe posts, holiday announcements, call center notices/information and current events. Please like or share posts to show your support for Miss Utility and the dig safe message.



➤ Carvertise Marketing Metrics | Reported by Susan Sullivan, Miss Utility

- Nine wrapped cars currently travel throughout Montgomery, Prince George, Charles, Allegany, Garrett and Baltimore Counties Baltimore City and Washington D.C.
- Quantitative Performance Data for the month of August:
 - Miles traveled by fleet: 12,938 (4,838 above expectation)
 - Impressions per fleet: 1,888,948 (706,348 above expectation)

MGH REPORTS | Reported by Gaby Lothamer

➤ Digital Advertising

- A Nextdoor Ad Campaign, targeting homeowners throughout Maryland and DC, is currently running.



➤ Touch A Truck

- Thank you to everyone who volunteered their time, talent, vehicles, and heavy machinery for the 2022 Touch a Truck event!
 - There were hundreds of attendees and the event successfully raised awareness about underground utilities and the importance of contacting Miss Utility/811 before digging.



➤ Trade Show Updates

- The final 2022 trade show is the Chesapeake Region Safety Council Conference & Expo (Oct. 6) where Miss Utility will have a booth.

➤ 2022 Dig Smart Awards Committee | Mark Hamrick, Chairman

- Congratulations to this year's Dig Smart Winners!
 - Maryland: Comer Construction
 - District of Columbia: CW & Sons Infrastructure, Inc.
 - Excellence Award: Gray & Sons
 - Honorable Mention: Baltimore Tree Trust

All winning companies receive two complimentary two-night packages to the 2022 Greater Chesapeake Damage Prevention Training Conference (GCDPTC) in October. In addition, they will receive their award and be recognized by their peers as leaders in damage prevention and safe excavation, during the Dig Smart Awards Ceremony on October 28th.

CONSTRUCTION ANGELS

Kevin Woolbright, CA Board Representative for MD/DC

- The 2022 CA Tournament will take place on Friday, October 14, 2022, at the Hampshire Greens Golf Course in Ashton, Maryland.
 - Please visit <https://www.constructionangels.us/maryland-events/> and click on the Event tab to register and/or learn more about sponsorship opportunities and event information.
 - Not a golfer? Please consider various event sponsorships starting at \$200.
 - Interested in volunteering? Please email Kevin or Susan directly.
- CA Scholarship Update: After last month's plea for scholarship applicants, two (2) attendees contacted Kevin for details and sent in applications to CA. One applicant has since been awarded a \$4,000.00 CA Scholarship. The second applicant is working to complete the application and is expected to also be awarded scholarship monies.

Upcoming 2022 Hybrid MD/DC Damage Prevention & Safety Meetings

- October (GCDPTC: No meeting)
- November 22
- December (No meeting: Enjoy the holidays!)

MEETING ATTENDEES: This was a hybrid meeting. Onsite attendance is below. Accurate Zoom attendance is not available.

ONSITE ATTENDANCE

BGE	Marc Haines BOD, Electric Rep	(443) 324-0371	marc.haines@bge.com
Construction Angels	Kevin Woolbright DPC Chairman CA Board Rep for MD/DC	(301) 806-8745	bright.67@verizon.net
CW & Sons Infrastructure, Inc	Jesus Cruz Director of Safety	(301) 213-2153	jcruz@cwsons.com
CW & Sons Infrastructure, Inc	Edwin Flores Safety Coordinator		eflores@cwsons.com
Ecotech Hydro Excavation	Shelly Masone Business Development Director	443-534-6276	Shelly@goecotech.com
Gray & Son	Lenny Corbin Safety Director	(410) 365-4156	lcorbin@graynson.com
Gray & Son	Shelly Welling Safety Specialist	(410) 771-4311	swelling@graynson.com
Gray & Son	Jordan Babischlein Safety Specialist	(410) 960-6321	jbabischlein@graynson.com
MGH (virtual)	Gaby Lothamer PR & Marketing Senior Account Executive	(410) 902-5025	glothamer@mghus.com
One Call Concepts/ Miss Utility	Susan Sullivan DPC Secretary DP Liaison	(410) 782-2030	ssullivan@missutility.net